V1.0 FYQ1 2019

MODERN LAPTOP SOLUTIONS

TO DRIVE MOBILITY
IN THE FINANCIAL
SERVICES INDUSTRY







Powered by Intel® Core™ Processors

www.lenovo.com













EQUIPPING THE FINANCIAL SERVICES INDUSTRY

WITH NEXT-GEN TECHNOLOGY

The Financial Services Industry has always been the fastest to acknowledge and adapt to newer technologies. It is therefore not surprising that technologies like AI, Robotic Process Automation (RPA) analytics, IoT, and Big Data are shaping it today. To keep up with the constantly evolving customers of today, organizations need to be a step ahead especially with regard to technology. They not only need high-performing devices but also highly secure devices. Here are some common challenges financial services organizations face today:

- Upgrading legacy infrastructure
- Mitigating security risk
- Adapting to newer technologies

To overcome these hurdles, businesses must invest in a technology architecture that enables their workforces to achieve maximum efficiency and enhance customer experiences. Lenovo has a comprehensive portfolio of hardware and software solutions designed to transform the financial services industry for the needs of tomorrow.

WHY LENOVO LAPTOPS AND TABLETS FOR FINANCIAL SERVICES

The legendary ThinkPads, Lenovo laptops, and tablets are designed to offer exceptional performance. From sales pitches to presentations, audits, analyzing reports, preparing graphs, or creating annual sales reports, these mobile devices offer unparalleled productivity. Powered with the latest generation processors, robust security, maximum durability, ample storage, and super fast memory, these ultraportable devices are designed for improved efficiency.

THINKPAD E580 (15.6") AND THINKPAD E480 (14")

BUSINESS-READY LAPTOPS TO BOOST PROFITS

Processor	Storage	Battery	Memory	Security
8 th Generation Intel® Core™ Processor	Up to 1TB HDD, Up to 512GB SSD	Up to 13 hours*	8GB LPDDR3 1866MHz	dTPM 2.0, optional Touch Fingerprint Reader

TARGET USER

Professionals with basic needs like email and administrative support, who also need to travel frequently.

USE CASE

Client Sales and Servicing

Client facing professionals in the financial services industry like financial planners and portfolio managers can stay productive on the move with the 8th Generation Intel® Core™ Processor. Also, the dTPM 2.0 chip encrypts all their sensitive financial data and passwords ensuring complete data security.



*Based on testing with MobileMark 2014. Battery life varies significantly with settings, usage, and other factors.

ACCESSORIES



SEAMLESS MULTITASKING



Key Feature

High-speed data transfers at 40Gbps

Use Case

Financial planners on the move can transfer sensitive data easily, while charging their device simultaneously.

MINIMALIST BAG FOR EASY MOBILITY



THINKPAD PROFESSIONAL 15.6" TOPLOAD

Key Feature

Sleek carry case that enables mobility

Use Case

Financial advisors who need to travel frequently to meet clients can carry their device and accessories with ease.



Powered by Intel® Core™ Processors

THINKPAD T480 (14") AND THINKPAD T580 (15")

RELIABLE PERFORMER

TO BRING IN THE BIG NUMBERS

Processor	Storage	Battery	Memory	Security
8 th Generation Intel® Core™ Processor	High-speed SSD	Up to 27 hours*	Up to 32GB DDR4 2400MHz, 16GB Intel® Optane™ memory	FIDO authentication, dTPM 2.0, optional MoC Touch Fingerprint Reader, ThinkShutter camera cover

TARGET USER

Professionals with advanced needs like analyzing large volumes of complex data, who also travel extensively.

USE CASE

Customer Analytics and CRM

Professionals in the financial services industry who manage large volumes of customer data like financial analysts can multitask easily with the **Intel® Turbo Boost** technology. They can also view data clearly as these devices come with **Discrete Graphics**.





Powered by Intel® Core™ Processors

THINKPAD T480s (14")

DESIGNED FOR

HIGHER PROFITS AND PRODUCTIVITY

Processor	Storage	Battery	Memory	Security
8 th Generation Intel® Core™ Processor	M.2 PCIe SSD	Up to 15.6 hours*	Up to 24GB DDR4 2400MHz	FIDO authentication, dTPM 2.0, optional MoC Touch Fingerprint Reader, ThinkShutter camera cover

TARGET USER

Professionals who need to run complex software or access Cloud-based services on the move.

USE CASE

Customer Analytics and CRM

Professionals in the financial services industry who manage large volumes of customer data like portfolio managers can rely on the ThinkPad T480s to run complex financial software and multitask on the go with the **Intel® Turbo Boost** technology. They can also transfer data at high speed using the built-in Thunderbolt^M 3 port, while being rest assured that the **dTPM 2.0** chip keeps all their sensitive data encrypted and safe.



HIGHLIGHT TECH

CUSTOMER ANALYTICS AND CRM

Discrete Graphics

enable stockbrokers to view complex datasets in great detail.

Intel® Turbo Boost

allows credit analysts to switch between multiple applications.

Intel[®] Optane™ Memory

accelerates PC performance while handling intensive workloads.

DEVICE SECURITY

Intel® Transparent Supply Chain

gives IT admins more visibility into their laptops' hardware.

dTPM 2.0 Chip

provides hardware-based security that encrypts data to help prevent theft.

DATA SECURITY

Intel® Data Guard

is a hardware-based solution that offers encrypted file and folder protection.

Intel® Remote Secure Erase

allows IT managers to securely wipe data from stolen devices or from laptops that have been compromised.

IDENTITY SECURITY

MoC Fingerprint Reader

provides biometric user authentication to help prevent unsecure logins.

IR Camera

with Windows Hello prevents unauthorized logins.

Intel® Authenticate

is a multifactor hardware-based security feature that protects against data compromise.

AGILITY WITH MODERN IT

Intel[®] vPro™

allows IT admins to easily manage and maintain a fleet of remote mobile devices.

ACCESSORIES

COMPLETE DATA SAFETY

Key Feature

Prevents unauthorized access to the device

Use Case

Finance professionals can prevent unauthorized usage of their device and prevent data from being stolen.

EASY INPUTS AND EDITS



LENOVO NUMERIC KEYPAD II

Key Feature

Easy data inputs on the go

Use Case

Sales executives can enter numbers or modify them on spreadsheets on the move.

THINKVISION P27H (27")

ROBUST SECURITY



LENOVO PRIVACY FILTERS FROM 3M

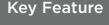
Key Feature

Physical screen filter to prevent data theft

Use Case

Analysts working on sensitive financial data can secure their data from prying eyes.

PHYSICAL PROTECTION FOR DEVICES





Use Case

Financial analysts can physically secure their device to an immovable object to prevent theft.

SEAMLESS MULTITASKING

Key Feature

Daisy chain up to two monitors with just one cable from the source device

Use Case

Sales executives can validate complex reports before leaving for client meetings.



Powered by Intel[®] Core[™] Processors

UNMATCHED USER PRIVACY

Key Feature

Ensures user privacy

THINKSHUTTER CAMERA COVER

Use Case

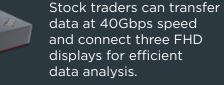
Portfolio managers can simply slide the physical shutter over their device camera when done with their video call to ensure maximum privacy.

SUPERIOR CONNECTIVITY

Key Feature

High-speed data transfers

Use Case



THINKPAD THUNDERBOLT™ 3 DOCK GEN 2



LENOVO TABLET 10 (10.1")

ACCELERATE MOBILITY. ELEVATE PROFITABILITY.

Processor

Intel® Celeron®

Processor

StorageUp to 128GB eMMC

Battery

Up to 8.5 hours* 4GB LPDDR4 2133MHz

Memory

Security

dTPM, Touch Fingerprint Reader

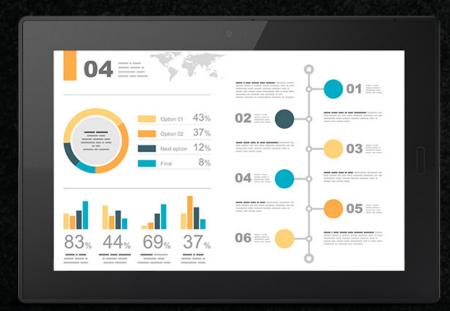
TARGET USER

Professionals who need to be more flexible and mobile.

USE CASE

Customer Analytics and CRM

Professionals in the financial services industry who manage large volumes of customer data like portfolio managers can stay connected on the move with the advanced **4G wireless networking** feature. The optional **digital pen** allows them to take notes or digitally sign documents.



LENOVO TABLET 10

*Based on testing with MobileMark 2014. Battery life varies significantly with settings, usage, and other factors



Powered by Intel® Core™ Processors

ACCESSORIES



ON-THE-GO EFFICIENCY



LENOVO TABLET 10 KEYBOARD

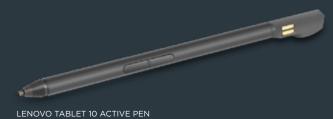
Key Feature

Expand the capability of a tablet

Use Case

Sales executives can attach the optional keyboard to their tablets and create a basic notebook to work on spreadsheets and audit reports on the go.

ON-THE-GO COMPANION



Key Feature

Taking notes on the move

Use Case

Sales executives can annotate and digitally sign documents while shuttling from one meeting room to the other.

THINKPAD X1 TABLET GEN 3 (12")

PREMIUM DEVICE

THAT MULTIPLIES PROFITS

Processor

8th Generation Intel® Core™ Processor Storage

256GB PCIe SSD OPAL 2.0

Battery

Up to 9.5 hours*

Memory

8GB LPDDR3 1866MHz

Security

dTPM 2.0, Touch Fingerprint Reader, FIDO certification

TARGET USER

Professionals who require premium security features on the move.

USE CASE

Client Sales and Servicing

Client facing professionals in the financial services industry can work on the go while keeping their data and device safe with **onboard data encryption** and optional **fingerprint reader** security features.



THINKPAD X1 TABLET GEN 3

*Based on testing with MobileMark 2014. Battery life varies significantly with settings, usage, and other factors



Powered by Intel® Core™ Processors

ACCESSORIES



BETTER USER COMFORT



THINKPAD X1 TABLET SLEEVE

Key Feature

Makes the tablet more flexible

Use Case

Financial professionals can use the ThinkPad X1 Tablet in different use modes like Tablet Standalone, Tablet with Keyboard, and Tablet with Module.

IMPRESSIVE ANNOTATION



Key Feature

Efficient note taking

Use Case

Sales executives can annotate critical documents while working on the go.

KEEP PRYING EYES AWAY



LENOVO PRIVACY FILTER FOR X1 TABLET
GEN 3 FROM 3M

Key Feature

Prevent data theft

Use Case

Analysts working on sensitive financial data can secure their data from prying eyes.



Trusted around the world



Expertise across categories



Confidence in our products



Businessboosting technology



support network





Powered by Intel® Core™ Processors

Intel, the Intel Logo, Intel Inside, Intel Core, and Core Inside are trademarks of Intel Corporation or its subsidiaries in the U.S. and/or other countries.

©2019 Lenovo. All rights reserved. These products are available while supplies last. Prices shown are subject to change without notice. For any questions concerning price, please contact your Lenovo Account Executive. However, prices in the subject to change without notice. For any questions concerning price, please contact your Lenovo Account Executive. However, prices in proposition or photographic or typographic errors. Warranty: For a copy of applicable warranties, write to: Warranty Information, 500 Park Offices Drive, RTP, NC 27709, Attn: Dept. ZPYA/B600. Lenovo makes no representation or warranty regarding third-party products or services. Trademarks: Lenovo, the Lenovo logo, Rescue and Recovery, ThinkPad, ThinkCentre, ThinkStation, ThinkVantage, and ThinkVision are trademarks or registered trademarks of Lenovo. Microsoft, Windows, and Vista are registered trademarks of Microsoft Corporation. Intel, the Intel logo, Intel Inside, Intel Core, and Core Inside are trademarks of Intel Corporation in the U.S. and/or other countries. Other company, product, and service names may be trademarks or service marks of others.