



Lenovo  
Cloud Solutions for Azure

# Azure Virtual Desktop

Easy, secure, anytime-anywhere-  
any-device access to data and applications.



Smarter  
technology  
for all

Lenovo

Azure Virtual Desktops (AVD) are full desktops that run on an Azure remote server. They're an easy, secure way to give your users access to the information and applications they need, whatever the device. Together with Microsoft 365, they offer clear cost savings.

## **Simplify, manage, scale.**

Simplify deployment and management of your desktop infrastructure, and scale quickly based on your business needs. AVD will give your employees the best desktop experience, and you can minimize costs by shutting down unused virtual machines.

AVD will keep your applications and data safe and compliant, proactively detecting threats and taking remedial action. And since you control and secure access, you can get more from contractors and part-time staff.

## **Save time and resources, while enhancing the employee experience.**

- Enables mobile and remote working.
- Improves the employee experience.
- Stringent security – provides secure access to external parties.
- Any device – desktop, laptop, tablet – BYOD welcome.
- Saves time and resources – boosts productivity.
- Use with your existing eligible Microsoft 365 or Windows per-user licenses.
- The only solution fully optimized for Windows 11 and Microsoft 365.



## Azure VDI with Lenovo hardware saves cost and reduces your CO<sub>2</sub> footprint.

Renew or replace PCs, laptops and local servers with quality hardware for greater user productivity and easy manageability.

Through virtualization, you need fewer physical local servers to mitigate network failures. So you can ensure business continuity and reduce your carbon footprint at lower cost.

VDI promises data security for mobile workforce and remote workers. Instantly roll out one image to your whole PC fleet – no longer wait to patch, upgrade, or provision new devices.

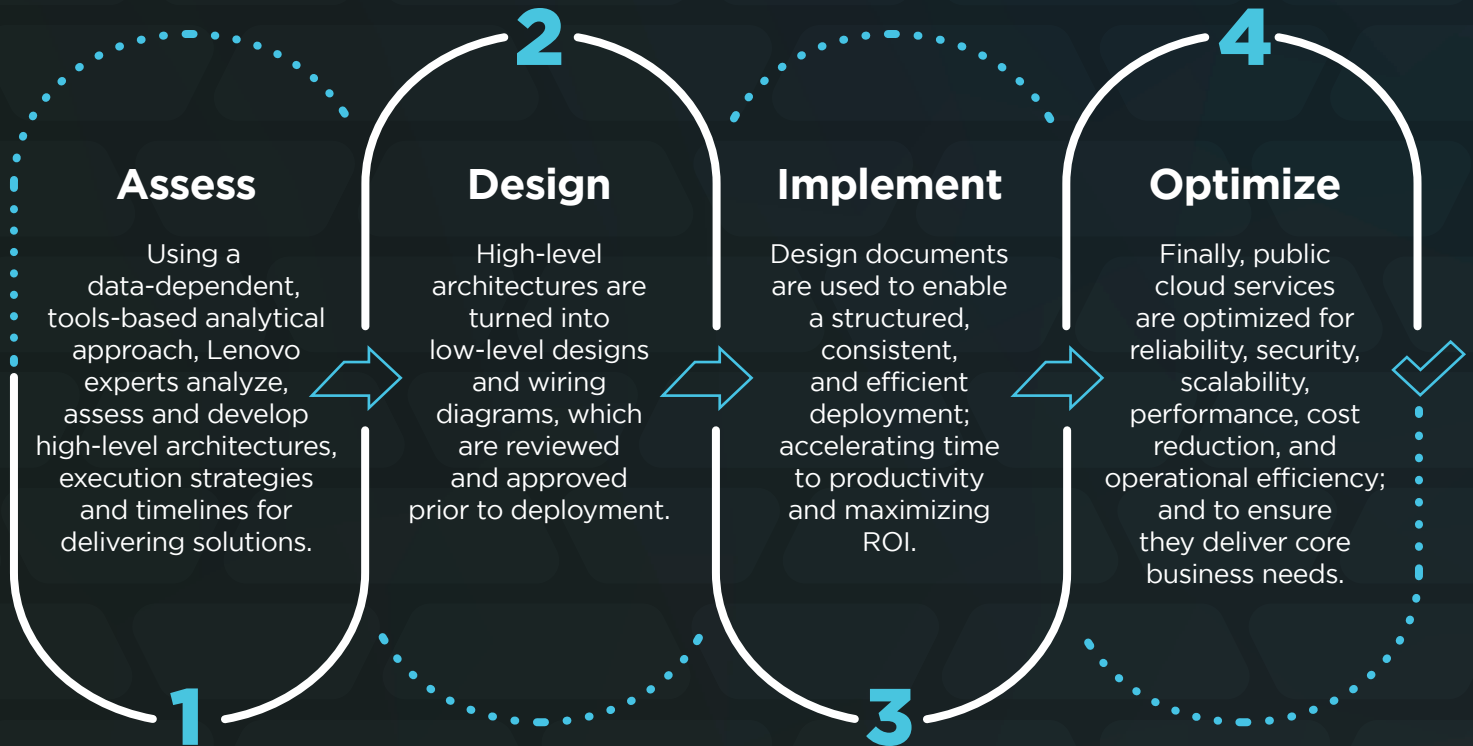
## How do we make it happen?

Lenovo Professional Services will help you understand your options and choose the best path to achieve your business and strategic goals in the cloud.

Our professional services are designed around a simple outcome-based scope, with pricing and deliverables that will meet the needs of any business, small or large. We expertly deliver software, services and hardware, taking care of migration, so you can take care of your business.

# What's the plan?

A 4-stage engagement model applies to all **Lenovo Cloud Solutions for Azure**:



## Azure Virtual Desktop in detail.

- 1.** We'll begin by discussing your motivation and strategic objectives for migrating to AVD. At the same time, we'll perform a high-level cost and scaling comparison with your existing solution.
- 2.** At this stage, you'll have a clear understanding of costs, scaling and performance benefits. This will contribute to the building of an effective strategy and business plan.  
  
During the design discovery phase, we'll discuss the requirements for your AVD environment based on your strategy and business plan, and create detailed blueprint documentation for your AVD service and architecture. This will incorporate use case recommendations, and a detailed migration plan. The checklist at this stage consists of architecture, image build strategy, and an agreed migration plan.
- 3.** Next, the Azure Virtual Desktop Build service provides accelerated implementation of your full AVD environment, based on your design requirements and built using best practices. Transition, go-live and post-implementation support is provided, and your solution is optimized for reliability, security, scalability, performance, and cost.
- 4.** Finally, once your services go into production mode, the focus shifts to delivering operational excellence - reporting, costs and security. And we'll review your cloud-readiness against your start position, to check for areas of improvement.

## The process at a glance.

### **Assess**

your existing virtual desktop infrastructure, and see how the solution compares.

### **Set out**

costs, scaling and performance benefits of moving to AVD.

### **Build**

an effective strategy and business plan.

### **Create**

a detailed blueprint for the build and configuration of your AVD accelerated deployment into Azure.

### **Transition**

to go-live and post-implementation support.

### **Optimize**

for reliability, security, scalability, performance, and cost.





## Next steps.

Learn more about Lenovo Cloud Solutions for Azure, and how Lenovo Professional Services can smooth your journey to the cloud and beyond.

**Talk to your Lenovo Representative today, or visit [www.lenovo.com/azure-cloud](http://www.lenovo.com/azure-cloud) and learn more about our Azure Cloud Solutions.**

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