



Lenovo  
**TruScale**

# **TruScale** Hybrid Cloud with Microsoft

Flexible IT infrastructure and seamless,  
cost-transparent Hybrid Cloud operations  
from the Edge



**Smarter  
technology  
for all**

**Lenovo**

# Extending workloads from the Cloud to the Edge has never been so easy.

Access to IT computing power, services, and resources that are flexible, scalable, and cost effective is a necessity for modern businesses, regardless of their size. Often, however, the successful implementation of such an environment is associated with high capital investments and challenges in migrating workloads between the on-premises environment and the cloud. That's where Lenovo TruScale Hybrid Cloud with Microsoft Azure Stack HCI comes in. Created in close collaboration with Lenovo and Microsoft, it is engineered to overcome these challenges.

Now businesses can adopt hybrid cloud computing and meet technical requirements while benefiting from the flexibility of a scalable and transparent pay-as-you-go model.

# Resolve your Cloud challenges and drive digital innovation with Lenovo TruScale Hybrid Cloud with Microsoft Azure Stack HCI

Lenovo TruScale Hybrid Cloud with Microsoft Azure HCI is a hyperconverged infrastructure cluster solution that hosts virtualized workloads and their storage in a hybrid environment to combine the security of on-premises infrastructure with the flexibility of the cloud. It brings together Lenovo's ThinkAgile MX HCI certified hardware appliances and Microsoft Azure Stack HCI to enable your business to run hybrid-cloud environments from the Edge while enjoying the optimal cost-visibility of a consumption-based price model.

## Our solution provides:

- Ability to scale out on-premises or in public cloud, balancing the deployment mix.
- A familiar Hyper-V standardized architecture supporting legacy environments and allowing your team to continue to leverage existing virtualization and storage skills.
- Managed services for virtualization and infrastructure management for a seamless user experience.
- A fully integrated approach allowing organizations of all sizes to introduce lower costs and greater efficiency.

## Benefits



### Scalability to meet evolving business requirements

Scale up to support your current needs, seasonal requirements, and growth expectations.



### 24/7 support

Get quick and easy access to Lenovo experts through a dedicated Customer Success Manager.



### Predictable cost

Reduce upfront investment and align costs with changing business needs.

# When looking to increase your IT infrastructure agility and avoid large CapEx outlays, consider Lenovo TruScale Hybrid Cloud with Microsoft Azure Stack HCI for:

1

## Fully managed solution

So that you can focus on higher ROI initiatives instead of keeping your resources tied to managing the demands of the IT infrastructure.

2

## Combined expertise

A solution co-engineered by Lenovo and Microsoft to help organizations of all sizes accelerate their cloud transformation.

3

## Best of both worlds

The cloud experience with on-prem control, compliance, and security delivered through a flexible as-a-Service model.

### Flexibility & scalability

Ability to scale out on-premises or in public cloud, balancing the deployment mix.

### Security

On-premises infrastructure, with existing firewall and security controls.

### Fully managed

End-to-end services including installation, deployment, configuration, and managed services.

## A Hybrid Cloud strategy to suit every business

Every company has its own distinct needs and IT challenges, but all of them have something in common – the need to rapidly adopt and deploy new technologies to enable their digital innovation journey. With solutions tailored to your unique challenges, Lenovo is the partner who can support you throughout your business' cloud transformation journey.

# Lenovo TruScale

**Start planning your cloud journey with Lenovo**

Arrange a discussion with one of our experts now.

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