# Instorescreen Displays

Partnership Portfolio OEM Solutions

# Instorescreen Core Principles

# Unmatched reliability & durability

HIGH QUALITY, DURABLE, COMMERCIAL GRADE SOLUTIONS MADE IN-HOUSE FROM QUALITY COMPONENTS

# Lenovo preferred partners

TRUSTED AND TESTED TO MEET LENOVO'S HIGH STANDARDS FOR SOLUTION PARTNERSHIP

# Purposeful design

PURPOSE-BUILT DIGITAL SIGNAGE AND TOUCH SCREENS DESIGNED FOR THE BEST USER EXPERIENCE.

#### Long lifecycle

3-5 YEAR LIFECYCLE AND PRODUCT TRANSITION MANAGEMENT FOR PREDICTIVE LIFECYCLE STABILITY





# **Customer Pain Points**

Instorescreen products address a variety of issues that retail customers have with other screen options and providers.

01

CHEAPER RETAIL
SOLUTIONS END UP
COSTING TOO MUCH
LONG-TERM

**02**SUPPLY CHAIN AVAILABILITY

O3
TOUCH POINT
CLEANLINESS

04

OTHER SOLUTIONS TAKE TOO LONG TO ROI

05

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POOR RELIABILITY & INCONSISTENT SCREEN QUALITY

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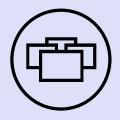


LACK OF INDUSTRY
EXPERTISE & ABILITY TO
ADDRESS COMPLEX
SOLUTION NEEDS









# Touch Screens

### **Custom**

# Digital Signage

Touch enabled displays for Kiosk, POS, wayfinding and Interactive signage.

Custom displays and All-inone solutions for unique project-based requirements. Smart Retail 2.0 digital signage enhances customer experiences in Retail, Workspaces and Hospitality.



### InTouch Displays





### **InTouch**



OEM Touch Displays | Purpose Built Digital Signage

#### Available Sizes

- 10.1", 15.6" and 21.5"
- 23.8" and 27"

#### Long Life Commercial Grade Components

- Industrial design with premium styling
- Sleek All-Aluminum Chassis
- Latest LCD Technology
- Corning® Antimicrobial Gorilla® Glass.
- USB-C (Power, Data, Visual)

#### Option

- All-in-One Compute Mounts
- POS and Tabletop Stands Available



# **InTouch**



OEM Touch Displays | Purpose Built Digital Signage

#### Available Sizes

- 32", 43" and 55"

#### Diverse ISV Platforms

- Embedded Android 11 OS
- HDMI IN for PC Driven Solution

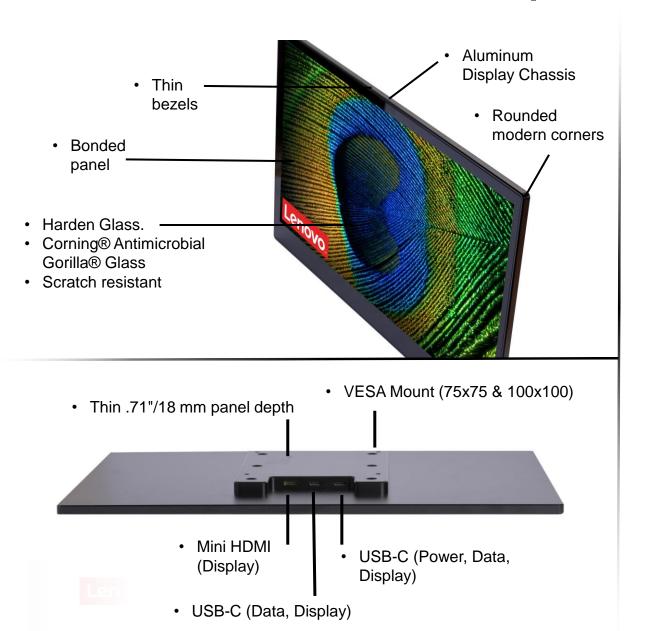
#### Long Life Commercial Grade Components

- Industrial design with premium styling
- Sleek All-Aluminum Chassis
- Latest LCD Technology
- Corning® Gorilla® Glass.
- USB-C 3.2 gen2 (Touch, Video)

#### Option

Kiosk and Wayfinding stand available

### Instorescreen InTOUCH | Product design features



VESA Mount 75x75mm & 100x100mm



VESA Standard: FDMI MIS-D



#### InFLEX Displays: Designed with...



#### **InFLEX Display**

InFlex Displays are the latest product series from Instorescreen.

- Available Sizes
  - 15.6" or 21.5" size
- · Multi-functional | Purpose Built Design
  - Conceals Lenovo Chromebox Micro
  - Flex ports for peripherals
- Long Life Commercial Grade Components
  - Full HD LCD IPS Panel
  - Hardened, easy to clean protective glass
  - Durable and sturdy enclosure
  - Commercial grade (24/7 usage)
- Connectivity
  - Lenovo Chromebox Micro
  - PC (HDMI, DP, USB-C, USB-A ports)

#### **Instorescreen Core Principles**



Reliability & durability
High quality, durable,
commercial grade
solutions made in-house
from quality components.



Purposeful design
Purpose-built digital
signage and touch
screens designed for the
best user experience.



Lenovo preferred
partners
rusted and tested to me

Trusted and tested to meet Lenovo's high standards for solution partnership



# Long lifecycle 3-5 Year lifecycle and product transition management for predictive lifecycle stability.

#### **Lenovo Chromebox Micro in mind!**



#### The Perfect Fit

At 6.42 x 3.11 x 0.78 Inches the Lenovo Chromebox Micro can fit comfortably secured at the rear of the 15.6 or 21.5 Inch inflex Display ensuring unhindered access to all ports, while offering a streamlined and integrated appearance.





#### **Flexible Peripheral Ports**

In time, the InFLEX series will offer a range of add-on devices including fingerprint reader, 3-in-1 card reader, camera and more... Each will attach via micro-USB ports located discreetly on either of the four sides making these displays even more versatile!





# InTOUCH Point of Sale, Stands and Kiosk Lineup

- All-Aluminum Framing
- Built for Lenovo Computing
- Modern designs

Tiny\_POS

- Single or Dual Sided POS
- 10.1" Customer Facing
- 15.6" or 21.5" Employee Facing
- VESA Mounting
- Lenovo Tiny Series Compartment



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InPOS101 InPOS215

- Simplified tabletop stands
- Supports 10.1" 27" Displays
- VESA Mounting



InPOS Compute

- Single Sided Stand
- 10.1" or 15.6" Displays
- VESA Mount
- Lenovo Tiny or Nano Series



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Lenovo **OEM Solutions** 

INSTORESCREEN "

# **Leading Together with Digital Transformation Solutions**

## Lenovo OEM Solutions Compute Portfolio: Digital Signage

Introduce new technologies without increasing network latency.



M Tiny Series Desktop. Fullfeatured compact desktop delivering performance, durability, efficiency and security expected in your POS, Kiosk, signage solution.

### **ThinkSta**

P Tiny Series Workstations.

Delivers powerful performance backed by NVIDIA® and superior reliability you expect for digital signage.



### **Lenovo OEM Benefits**



# Full OEM Portfolio of Offerings

- Commercial product offerings including PCs, Smart Edge Gateways, Tablets, Servers, Storage, Networking & 3rd Party offerings.
- Extended Life Program: providing 3-5 years, lifecycle across multiple platforms.
- Global warranty and premier services.



#### Global OEM

**Specialization** 

- Dedicated OEM sales specialists with global and regional coverage.
- Dedicated engineering resources focused on innovation for your solution development needs.
- Vertical positioning and industry expertise.



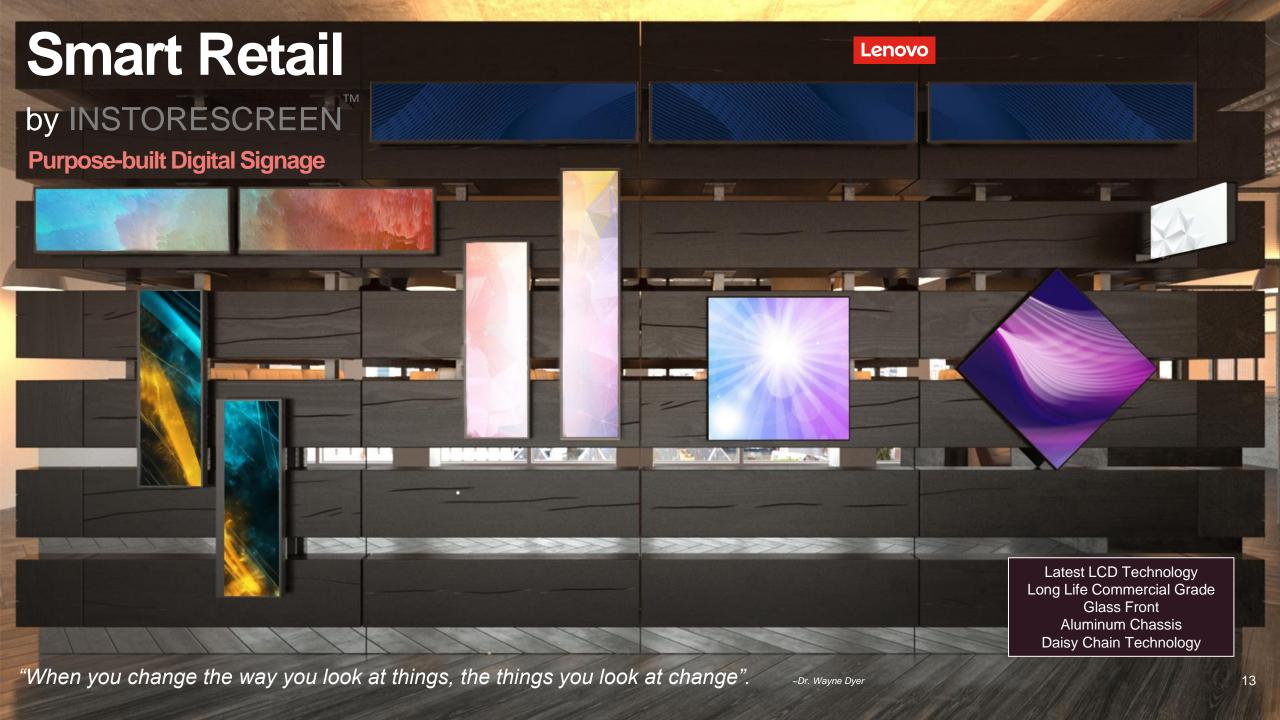
### **OEM Capabilities**

- E2E program management for your solution.
- Multi-level customization services, including blank chassis, bezels, packaging, logos, documentation, WW Label, imaging and global deployment services.
- Strategic technology partnerships, including Intel IOTG Solution Alliance, RFP Ready Kits and Market Ready Solutions.





Disclaimer: The benefits shared in this slide are intended for general information purposes and only applies to Lenovo OEM focused computes. Instorescreen products do not apply..



### **Industry Signage Verticals**









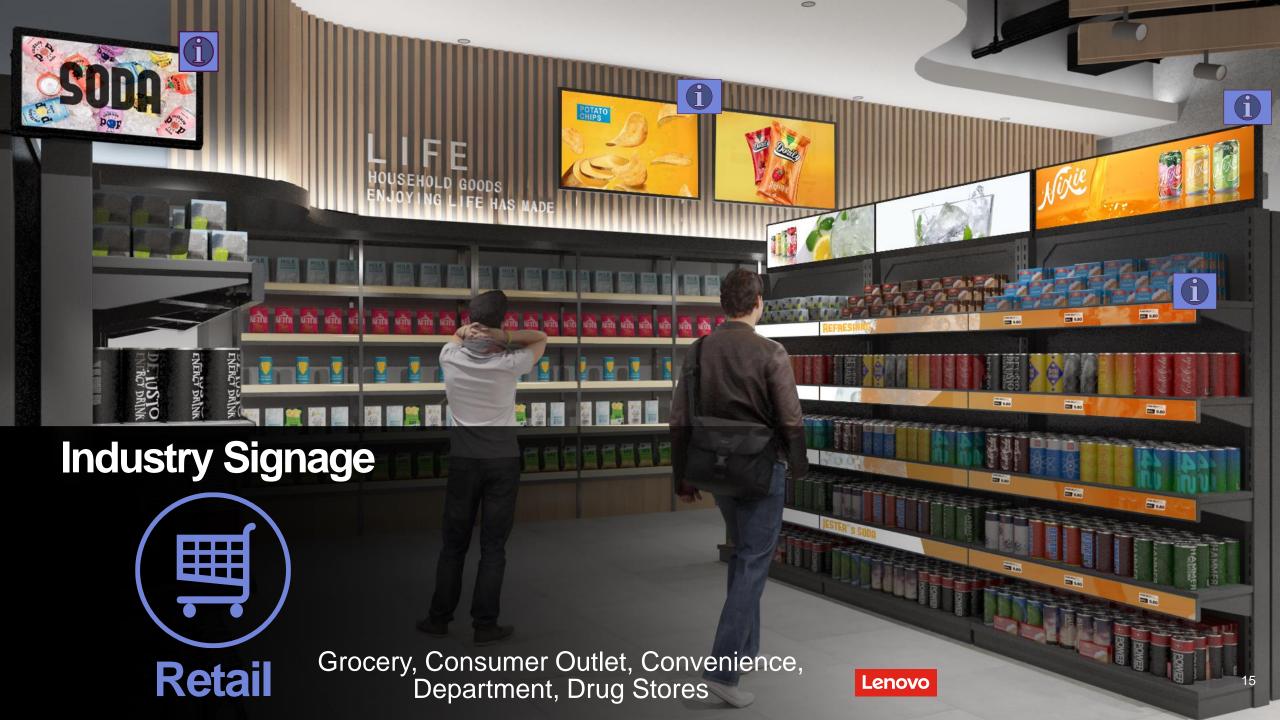
Grocery, Consumer outlet, Convenience, Department,

**Drug Stores** 

Lobby, Commercial, Conference, Banking

Hotel, Dinning, Entertainment, Tourism Warehouse, Manufacturing

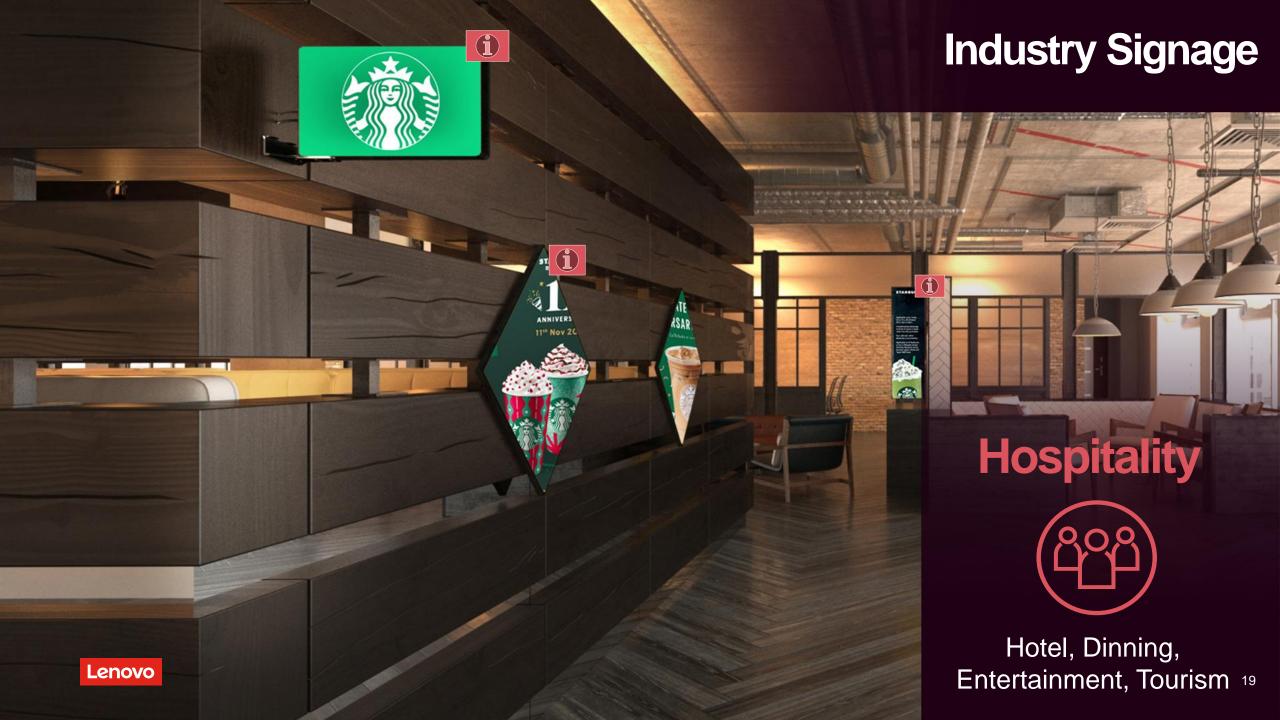










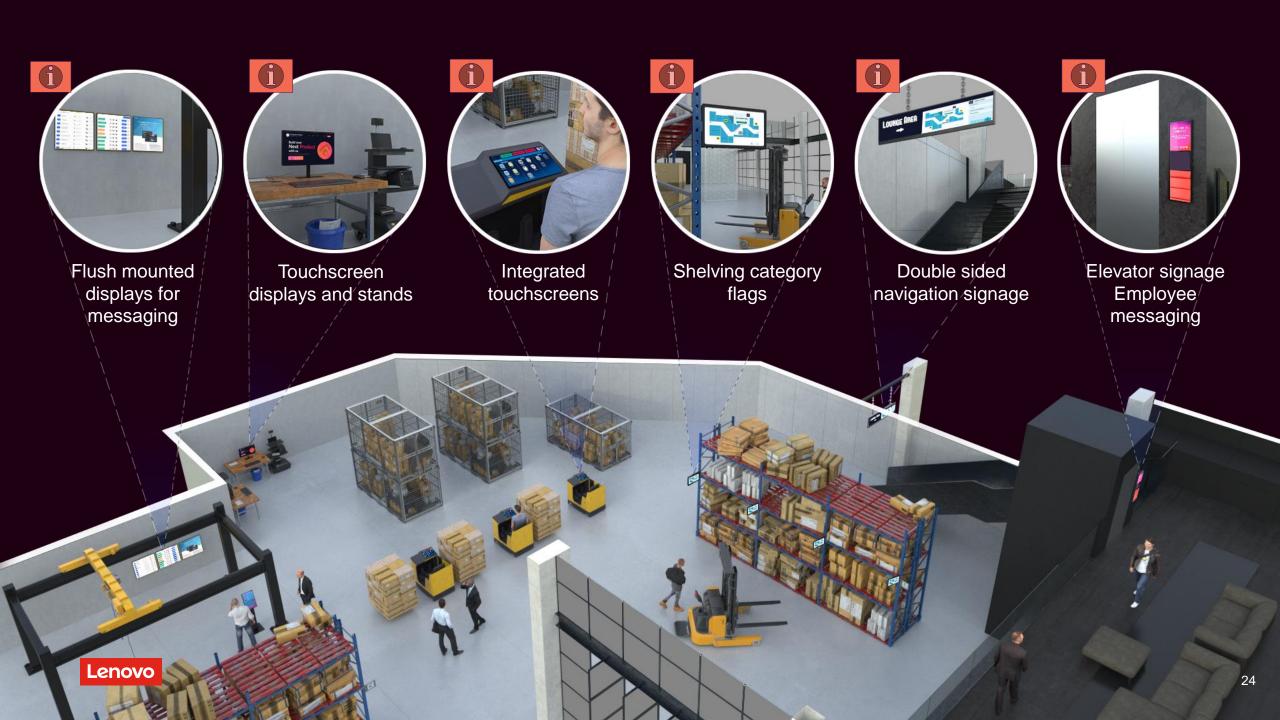












# Smarter technology for all Smarter

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### Value Proposition

#### Why Instorescreen's Digital Displays?

Meaningful Design, Customer ROI and Longevity are top priority.

- Daisy Chain content across multiple screens
- One compute delivers content to upwards of 100+ displays
- Reduction in hidden cost:
  - WIFI touchpoints are reduced by the number of computes delivering content.\*
  - Lower software complexity and license fee.\*\*
- Top-Grade LCDs components:
  - Consistent brightness and colors
    - Longest life LCDs available
- Aluminum chassis and hardened glass for longevity and effortless cleaning\*\*\*.
- Scalable business model with noticeable ROI

Bringing Durability, Quality, and Style to consumers across multiple industries



<sup>\*</sup> Competitive displays use built-in Android to drive connectivity, each requiring a separate WIFI touchpoint...

<sup>\*\*</sup> This is a per-device (touchpoint) statement. The fees are typically tied to each device running the content

<sup>\*\*\*</sup> No proprietary cleaning solutions necessary.







## **InPOS Compute**

OEM Touch Displays | Purpose Built Digital Signage

# Instorescreen InTOUCH Point of Sale

- Single Sided POS
  - 10.1" or 15.6" Employee Facing
- VESA Mounting
- Lenovo Tiny or Nano Compartment
  - ThinkCentre M70q or M90q
  - ThinkCentre M90n-1 Nano IoT

### **Solution BOM**

- InTOUCH101B 4ZF1A40503
- InTOUCH156B 4ZF1B20559
- InPOS Compute 40C1SS1002
- Single Cable Solution
  - Lenovo USB-C Cable 4X90U90619
- 2-Cable solution
  - InTOUCH Cable Kit –A 40EQCC1001







# Tiny\_POS

OEM Touch Displays | Purpose Built Digital Signage

# Instorescreen InTOUCH Point of Sale

- Single or Dual Sided POS
  - 10.1" Customer Facing
  - 15.6" or 21.5" Employee Facing
- VESA Mounting
- Lenovo Tiny Series Compartment
- Optional I/O Box
  - Connect up-to 8 external devices

#### **Solution BOM**

- InTOUCH101B 4ZF1A40503
- InTOUCH156B 4ZF1B20559
- InTOUCH215B 4ZF1C05251
- Tiny\_POS 40ENSD1015
- External I/O Box- 4ZW1L84160
  - Power Supply 4ZW1L84158
  - Power Cable NA (4ZW1L84159), EU (4ZW1M22157), UK (4ZW1M22158)





### **InPOS101S & InPOS215S**

OEM Touch Displays | Purpose Built Digital Signage

# Instorescreen InTOUCH Stand

- Tabletop VESA Mount Stand
  - 10.1", 15.6" OR
  - 21.5", 24", 27"
- Optional VESA Mounted PC Shell

### **Solution BOM**

- InPOS101S 4ZE1D33864
  - InTOUCH101B 4ZF1A40503
  - InTOUCH156B 4ZF1B20559
  - InTOUCH Cable Kit –A 40EQCC1001
- InPOS215S 40ENSD1014
  - InTOUCH215B 4ZF1C05251
  - InTOUCH240B 4ZE1D97335
  - InTOUCH270B 40EMTD1006
  - InTOUCH Cable Kit B 40EQCC1011





- **VESA Mountable or Flush Mount**
- 500 Nits Brightness
- Long Life Commercial Grade Components
- Sturdy Aluminum Chassis with
- Hardened Glass
- 3-yr Global Warranty

The InCAP series are stretch displays use on retail gondolas, freezer headers or wall mounted for informational content & advertising in portrait or landscape orientation.

- Standard sizes avail. 24", 36" and 48"
- Latest LCD Technology
- Long Life Commercial Grade Components
- Sturdy Aluminum Chassis with Hardened Glass
- Daisy Chain Technology
- Chassis color in Black or White
- Cameras for Analytics (Optional)
- 3-yr Global Warranty

InCAP240 - 40EMTD1022 InCAP360 - 4ZF0W90173 InCAP480 - 4ZF0W90176

# InCAP - Stretch Displays

OEM Displays | Purpose Built Digital Signage





The InSHELF series are narrow stretch displays use on retail gondolas, informational content & advertising in portrait or landscape orientation.

- Standard sizes avail. 24", 36" and 48"
- Latest LCD Technology
- Long Life Commercial Grade Components
- Sturdy Aluminum Chassis with Hardened Glass
- Daisy Chain Technology
- Chassis color in Black or White
- 3-yr Global Warranty

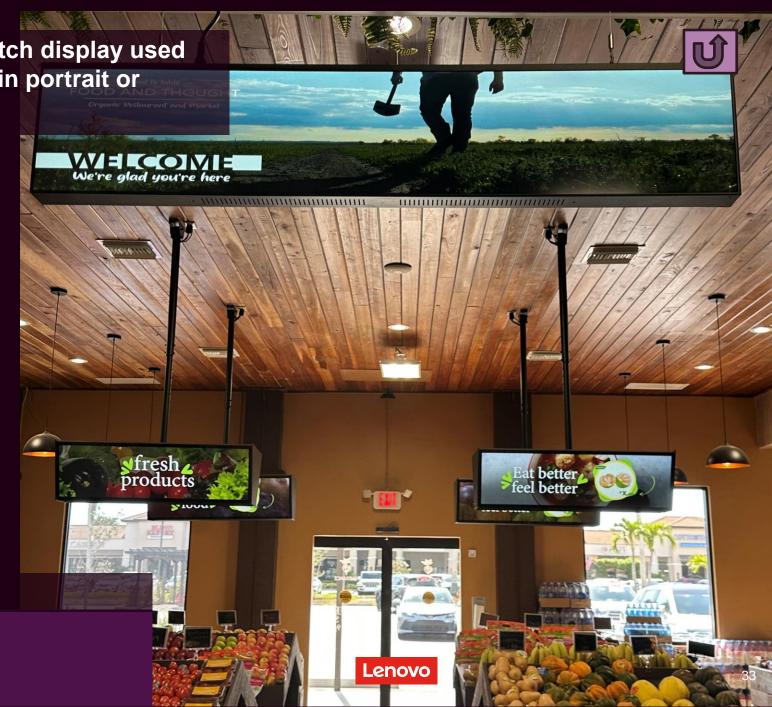
The InCAP480-D is a dual-sided 48' stretch display used for informational content & advertising in portrait or landscape orientation.

- Standard size 48" dual sided display
- Latest LCD Technology
- Long Life Commercial Grade Components
- Sturdy Aluminum Chassis with Hardened Glass
- Daisy Chain Technology
- 3-yr Global Warranty

InCAP480B-D - 40EMTD1023

InCAP480B-D

OEM Display | Purpose Built Digital Signage





The InVIEW156A is a dual sided 15.6" non-touch displays for digital banners or category flags. Built-in Android OS

- Standard size 15.6" dual sided display
- Latest LCD Technology
- Long Life Commercial Grade Components
- Sturdy Aluminum Chassis with Hardened Glass
- Black Bezel, Lozier attachment bracket included.
- Built-in Android OS
- 3-yr Global Warranty

InVIEW156A - 40EMTD1015

InVIEW156A

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The InBAN series are double-sided stretch displays used as gondola toppers and aisle banners for informational content & advertising while in portrait or landscape orientation.

- Standard size avail. 19"
- Latest LCD Technology
- Long Life Commercial Grade Components
- Sturdy Aluminum Chassis with Hardened Glass
- Built-in Android OS
- Chassis color in Black
- 3-yr Global Warranty

InBAN190 - 4ZF0W90170

InBAN190 — 2-sided Banners

OEM Displays | Purpose Built Digital Signage

